

Long Island Housing Partnership, Inc.

#### BUILDING LONG ISLAND'S FUTURE

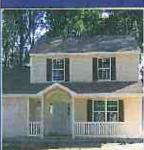














2004 Annual Report

#### Mission Statement



Millbrook Gables New Homeowners

The mission of the Long Island Housing Partnership is to provide increased housing opportunities, throughout Long Island, for those unable to afford decent and safe homes.

We will accomplish this mission through programs, leadership and public advocacy.

#### Contents

Mission Statement	Inside front cover	
To Our Members	1	
Nassau County	2-5	
Suffolk County		
Financials		
Chairman's Symposium	14-15	
News Clips		
Board of Directors		
Counseling and Education		
LIHP Staff		
Advocacy		
Testimonial Dinner		
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Peter J. Elkowitz, Peter Klein and Diana Weir

#### To our Members

In 2004, the Long Island Housing Partnership (LIHP) experienced a change in administration. Suffolk County Executive Steve Levy appointed former LIHP President, Jim Morgo, to Commissioner of Economic Development and Workforce Housing. The Board of Directors deeply appreciates Jim's leadership over the last 16 years and we all wish him much success in his new post.

The Board of Directors appointed Peter Elkowitz to President and CEO, acknowledging his 15 years of service and his extensive experience. His tenure as Executive Vice President and Chief Financial Officer of LIHP made for a smooth transition. Former Board member Diana Weir was appointed to the position of Vice President. Our team shares a renewed commitment to the mission of affordable housing and we will continue "Building Long Island's Future."

The lack of affordable housing is reaching crisis proportions as the price of homes and land continues to skyrocket on Long Island. Municipalities throughout Long Island are working to develop legislation and zoning categories in order to address the growing need. The Rauch Foundation's 2005 Index reports housing as one of the major concerns for Long Islanders. At LIHP, we are exploring innovative ways to continue to build new homes and to find solutions to maintaining the stock of affordable homes for the future.

Giving keys to a new homeowner and sharing their joy is a truly rewarding experience. It is what LIHP is all about. In the coming year, LIHP is in the planning and development stages of almost 400 affordable homes for Long Islanders through our developments, through sponsorship of private developers and through our technical assistance contracts.

Our work would not be possible without the cooperation and support of our partners, both private and public and at all levels of government. We are all working with energy and focus to solve the challenge of providing affordable homes for those who want to live and work in this great community we all share - Long Island.

Achieving our goals is made possible by the commitment, generosity and dedication of our Board of Directors and our members. We are grateful to them and to you for your continued support.

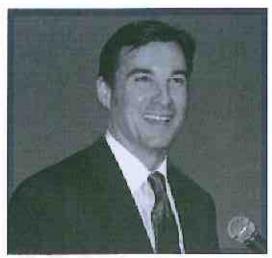
Peter Klein Chairman Peter J. Elkowitz President & CEO Diana Weir Vice President

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#### NASSAU COUNTY



Nassau County Executive Tom Suozzi



Housing Summit Panelists Peter Elkowitz and City of Glen Cove Mayor Mary Ann Holzkamp



Oyster Bay Town Attorney Steven Marx, County Executive Tom Suozzi and Councilwoman Mary McCaffrey accept the "YIMBY" Award for Supervisor John Venditto

County Executive Tom Suozzi made affordable workforce housing a priority for Nassau and established a Housing Advisory Panel to develop a housing plan. The Housing Panel is made up of distinguished citizens from all areas of the private, public and not-for-profit sectors and is charged with helping to develop the County's housing plan. The ambitious and extensive five-point plan includes community education, the building and preserving of units, maximizing existing County land resources, encouraging intermunicipal planning, and creative financial assistance for Nassau County first-time homebuyers. LIHP is playing an integral role in helping to develop and implement these policies.

At the April 2005 Housing Summit, County Executive Suozzi unveiled a \$10,000,000 fund to implement his five-point plan. He also awarded the first Nassau County "Yes In My Back Yard (YIMBY) Awards" to leaders who led the way in providing affordable housing opportunities in their local communities. The recipients were Supervisor John Kaiman of the Town of North Hempstead, Supervisor John Venditto of the Town of Oyster Bay, Mayor Eugene Murray of the Village of Rockville Centre and Wendell Knight of MTI Residential Services, Inc. This positive approach to the controversial issue of where to put affordable homes shows the commitment and creative approach that Tom Suozzi has embraced in his "New Suburbia" vision for Nassau County.

For the first time, County Executive Suozzi and the Nassau County Legislature approved the transfer of properties directly to LIHP for development. These properties will be developed with the coordination of Nassau County's departments of Real Estate, Community Development and Housing, and with the assistance of the City, Town and Village governments in which the properties are located. LIHP, through technical assistance and developments, is currently in various stages of planning for over 100 new affordable homes in Nassau County. This pooling of resources from the County in collaboration with LIHP is helping to bring much needed affordable homeownership to residents of Nassau County, where undeveloped land is not readily available for new construction.

This year LIHP continues to work under a Technical Assistance agreement with Nassau County. LIHP provides administration of the County's Down Payment Assistance and Employer Assisted Housing Programs, and also assists the County in exploring and implementing opportunities to create additional workforce housing.

#### CITY OF LONG BEACH

Over the last ten years, LIHP developed over twenty-five homes in four phases in the City of Long Beach. The City's commitment to provide affordable homeownership opportunities for its residents is evident and this coming year will see more homes built. LIHP with the cooperation of the City will be developing "Phase V" with the construction of two homes on the properties transferred from Nassau County.

#### TOWN OF HEMPSTEAD

In the hamlet of Inwood, LIHP is building up to ten affordable homes on two sites. One site will have up to eight attached homes and the other, two attached homes. Community support is always an important part of every development and LIHP met with Inwood community residents, members of the school board and with the local elected officials to gather input and design the best development possible.

The planning and development of additional homes, on the scattered sites that the County transferred to LIHP, will be started throughout the Town of Hempstead. Since the 1960's through its "Affordable Homes Program," the Town of Hempstead has built almost two thousand affordable homes for seniors and families, many of them in the Inwood, Roosevelt and Lakeview communities. We look forward to working

with Supervisor Kate Murray and the Town Board to bring more affordable homes to the residents of Hempstead.

Archstone Smith is currently developing the former Roosevelt Raceway site as Archstone Westbury, an apartment complex with almost 400 units, of which 20% (80 apartments) have been set aside as affordable. Forty of the affordable apartments are allotted for seniors and the remainder are non-age restricted. One, two and three bedroom apartments are available and will be interspersed throughout the complex. All amenities afforded to the market rate tenants are available

to the affordable tenants at no additional cost.

LIHP, under a technical assistance agreement with Archstone Westbury, marketed and provided a ranked list of applicants. As a result of the tremendous response, a computer generated random numbering system was implemented to assign and rank each eligible applicant. Professor Thomas Sexton of the State University of New York at Stony Brook generated the computer list and renowned Long Island economist, Dr. Pearl Kamer, approved the standards employed in the process.



(I-r) Peter Elkowitz, Director of Nassau County Section 8
Program Connie Lassandro, Deputy County Executive
Patrick Duggan, County Executive Tom Suozzi, Inwood
Developer Michael Jacob, Hempstead Councilwoman Dorothy
Goosby and LIHP Member Peter Goodman at the Inwood
Announcement



Peter Elkowitz, Hempstead Councilwoman Dorothy Goosby and Supervisor Kate Murray at the groundbreaking for a home in Roosevelt

#### NASSAU COUNTY

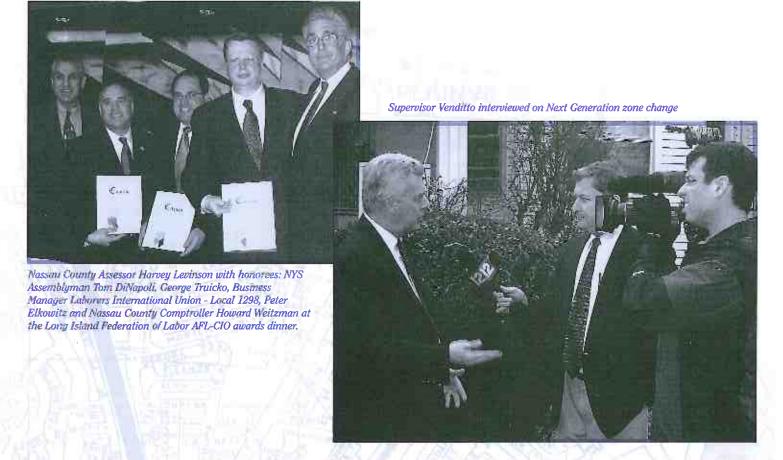


New York State Senator Dean Skelos and Oyster Bay Supervisor John Venditto

#### TOWN OF OYSTER BAY

LIHP, working with Supervisor John Venditto and the Oyster Bay Town Board, helped to develop criteria for a new zoning category named "Next Generation." The Town of Oyster Bay wanted to keep families from leaving Oyster Bay because of the lack of affordable homes. This zoning category is a creative and innovative way to provide affordable housing without subsidy. This floating zone will allow a density bonus (twelve units per acre, minimum of two acres) to private developers, who will build workforce starter homes for families at or below 120% of median income for a family of three. The homes will be townhouses with two bedrooms and two baths. Without the restrictions imposed by government funding sources, the Town of Oyster Bay selected the parameters for eligibility. These "Next Generation" homes will be sold to residents of the Town who qualify, or to children of residents who qualify and wish to move back to the Town of Oyster Bay.

LIHP and the Town of Oyster Bay signed a technical assistance contract for the marketing and monitoring of these "Next Generation" homes. The first development of 28 Next Generation homes in Plainview is in the planning stages and will be finished sometime in 2006. This development includes over 100 units of market rate senior homes and will be a truly intergenerational community.



LONG ISLAND HOUSING PARTNERSHIP, INC. 2004 ANNUAL REPORT

#### THE VILLAGE OF HEMPSTEAD

LIHP, working with the Community Development Agency of the Incorporated Village of Hempstead, Middle County Resources Management and the Hempstead Heights Civic Association Local Development Corporation, is building Remsen Mews, a development of eight affordable homes in the Village. The development will include four attached townhouse homes, three

two-story single-family homes and one ranch-style home. The marketing of the homes is complete and a lottery will be scheduled in 2005. The planning and development of affordable homes on additional scattered sites in the next phase will begin during this coming year.

LIHP staff reviews 1,303 applications for the 80 available apartments at Archstone Westbury

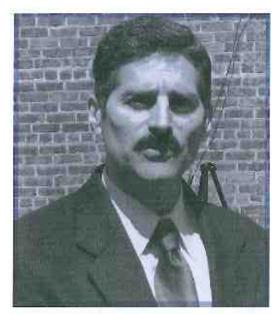


Groundbreaking for Remsen Mews





#### SUFFOLK COUNTY



Suffolk County Executive Steve Levy

County Executive Steve Levy established the first Suffolk County "Workforce Housing Commission," comprised of local elected officials, representatives of the building trades, environmental groups, bankers, school districts, business groups and private developers. Recognizing the impact of the lack of workforce housing on the Long Island economy, Mr. Levy changed the responsibilities of the Office of Economic Development to include Workforce Housing and Community Development. His commitment to affordable workforce housing was even more evident when he appointed former President of the Long Island Housing Partnership, Jim Morgo, to head this important County Department.

The Workforce Housing Commission, in conjunction with the County, was instrumental in passing a \$75,000,000 bond act dedicated to open space and farmland preservation. The crucial element in this legislation was the inclusion of a 'transfer of development rights' (TDR) component, reserved exclusively for affordable housing developments. This innovative legislation will allow development of appropriately situated sites by providing for increased density with the use of the TDR's.

LIHP affordable housing developments are booming in Suffolk County and currently there are almost 300 homes in various stages of planning and development through LIHP building and technical assistance programs. The towns and villages are searching for opportunities and properties where affordable homes may be built. There is a concerted effort to balance environmental concerns with the growing need to keep our young working families in Suffolk County. Town Boards are changing codes to allow more workforce housing through inclusionary zoning and to utilize the transfer of development rights for increased density. Everyone is aware of the urgency and most are committed to finding workable solutions.



Millbrook Gables, Riverheud



Sumphrook Court, Islip

#### TOWN OF BABYLON

Supervisor Steve Bellone continues his efforts to facilitate affordable workforce housing in the Town of Babylon through development and community outreach. This year, Supervisor Bellone hosted a Housing Forum for community leaders and residents to discuss the rising need for workforce housing and to address the many myths surrounding the affordable housing issue. These types of forums help to educate the public and bring about much needed community dialogue.

LIHP has an productive working relationship with the Town of Babylon, administering the Town's Down Payment Assistance and Home Improvement programs. Since 1999, eighty-five homeowners have received assistance with down payment and closing costs through the Down Payment Assistance Program. In 2004, the Town's Home Improvement Program spent approximately \$750,000 rehabilitating homes. To date LIHP has overseen the rehabilitation of 100 homes in the Town of Babylon. LIHP in coordination with the Town prepared the 5-Year Consolidated Plan for Housing and Community Development Programs.

Construction has started on 10 new affordable homes in Neighborhood Vistas I, and the next phase, Neighborhood Vistas II, will construct up to 17 affordable homes on scattered sites in Wyandanch and Deer Park. Supervisor Steve Bellone and the Town Board continue their commitment to affordable housing through rebuilding and revitalizing communities in the Town. The ultimate goal is to provide homeownership to families and create viable communities. As these homeowners get established one can

see neighborhoods flourish.

#### TOWN OF BROOKHAVEN

The Town of Brookhaven is a strong partner and continues to show its commitment to provide affordable workforce homes. In coordination with LIHP, over 350 homes have been planned or completed to date. The Town has been busy this year with up to 50 homes in various planning and development stages. South Country Estates II currently has 20 affordable homes under construction on scattered sites within the hamlet of Bellport. LIHP started closings on four of these homes and anticipates the remainder to close by year-end.

A lottery was held for the South Country Estates II homes at Brookhaven Town Hall. Town Supervisor John LaValle and Councilman James Tullo welcomed the applicants and gave gift baskets to all applicants in the lottery. The joy on the faces of the selected homeowners tells the story of how a home can change a person's life.

South Country Estates III consists of a total of nine homes on scattered sites within the hamlet of Bellport. New York State AHC and Federal HOME grants have been submitted and approved. Marketing is complete and construction will begin in the spring of 2006. South Country Estates IV, a joint development between LIHP and Habitat for Humanity, will consist of up to 20 homes. The program is still in the early planning and funding stages.



Babylon Director of Community Development Program Theresa Sabatino, Supervisor Steve Bellone, Councilwoman Carol Quirk and LIHP's Carol Woods



New Babylon Homeowners



Brookhaven Lottery Winners



Brookhaven Supervisor John J. LaValle and LIHP's Linda Mathews and James Britz at the South Country Estates II Lottery

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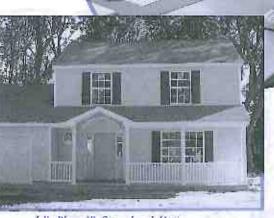
#### SUFFOLK COUNTY

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Huntington Supervisor Frank Petrone at Millennium Hills Ribbon Cutting

Huntington Take Back the Blocks

Committee



Islip Phase VI, Sunnybrook Home



Islip Supervisor Pete McGowan, Peter Klein, Councilwoman Pamela Greene and Peter Elkowitz at the Islip Lottery

#### TOWN OF HUNTINGTON

LIHP has worked on many different programs with the Town of Huntington through technical assistance. After more than 20 years, the beautiful community at Millennium Hills is now complete and most of the 44 homes have closed. It is truly a model of how to build a mixed-income and mixed-use development.

The need for rentals is tremendous and this rental/homeownership mix is being used in other communities where zoning permits. Owner occupied homes with a rental apartment are also helping to alleviate the need for rentals, while giving the homeowner added income to better afford a mortgage.

Supervisor Frank Petrone and the Huntington Town Board created an innovative, new affordable housing program, "Take Back The Blocks," in an effort to rebuild and redevelop areas throughout the Town. LIHP was hired under a technical assistance agreement to work with the

committee, made up of representatives from the Town Supervisor's office, the Community Development Agency, local not-for-profits, school board representatives and community members. The committee identified potential sites, which are in need of redevelopment, for acquisition. A qualified not-for-profit will purchase these sites, rehabilitate and sell them to existing renters in order to provide homeownership opportunities and rebuild the communities. Each home will have a rental unit, thereby creating owner-occupied housing, which helps to stabilize the community and build pride of ownership.

#### TOWN OF ISLIP

The Town of Islip is one of LIHP's most committed public sector partners. This partnership has resulted in the development of affordable homes to first-time homebuyers of low- and moderate-incomes as well as providing affordable rental units for low- and moderate-income persons.

Supervisor Pete McGowan and the Town Board are always ready to commit to a new housing program, and over the last 20 years, Islip has built over 1,000 units of affordable workforce housing. Islip was one of the first municipalities to address the need for affordable workforce housing, and has worked consistently with LIHP in Islip Phases I through VII. Now the planning has commenced for Islip Phase VIII in the "Partnership for New Homes Program."

Up to 30 new affordable homes are in development, including Sunnybrook Court, which is anticipated to close in 2005. Ten homes were developed as a subdivision of attached town homes and four detached colonial homes were developed in the hamlet of Bay Shore. Seven of the town homes and three of the colonial homes have been closed. The others are anticipated to close by year-end. Islip VI attached homes have two models in the subdivision. Eight of the ten units are two-story, three-bedroom attached town homes with two-and one-half bathrooms. The remaining two units are semi-attached ranches with two-bedrooms and two bathrooms.

Construction will begin in the summer of 2005 on 16 homes in Islip VII. These single-family homes are scattered throughout the Town of Islip and marketing has been completed. The lottery was held in October of 2004. Planning for Islip's next phase Islip VIII, Park Avenue Homes in Bay Shore, has already begun. The Islip VIII committee of community members has met to discuss the future of the program. The site was originally designated for another use and held vacant for over three years. Fortunately, Islip's commitment to affordable housing carried the day and the site was identified for homeownership development. This will be a mixed-income development, providing up to 20 affordable homes to those making under 80% of the median income; the other 20 homes to those making under 120% and should be completed sometime in 2007.

#### TOWN OF RIVERHEAD

By the end of 2004, the 17 homes at Millbrook Gables in Riverhead were completed and many of the homeowners were able to celebrate the holidays in their new homes. Supervisor Phil Cardinale, the Town Board and the Town's Community Development Agency worked with LIHP to bring the development of this beautiful community to fruition. This development of 13 homes and four scattered sites will bring new vitality and stability to the downtown Riverhead area.

The homeowners are so proud of their new community and have already created a strong bond as neighbors and fellow homeowners. The ribbon cutting was a true celebration of community and we thank Citibank for hosting the event at the Riverhead Elks Lodge. After the speaker's introductions and remarks, the new homeowners invited everyone to come and visit their homes. The pride of these owners as they showed their new homes was inspiring. We look forward to working with the Town on future sites as they are identified for affordable housing developments.



New Sunnybrook Homeowners



Riverhead Supervisor Philip Cardinale and Peter Elkowitz

Millbrook Gables, Riverhead



#### SUFFOLK COUNTY

# Jane Charleng Fore

Southampton Supervisor Patrick "Skip" Heaney speaking with Bridgehampton Mews applicant

#### TOWN OF SOUTHAMPTON

An eastward expansion has LIHP working, once again, with the Town of Southampton in order to develop eight new homes with four attached rentals at Bridgehampton Mews in the hamlet of Bridgehampton. Marketing for Bridgehampton Mews is anticipated to begin in the summer of 2005 and the homes should be completed within the next year.

Supervisor Patrick "Skip" Heaney and the Town Board made a major commitment to revise the Town Code in order to provide greater opportunities for affordable workforce housing. Many legislative proposals have been heard at public hearings and the Town's Housing Director is meeting with community groups throughout the Town to gather input and explain the Town's initiatives. LIHP made a presentation to the Town Board on maintaining long-term affordability and the Town will be implementing long-term affordability restrictions on the new homes in Bridgehampton Mews. Technical Assistance contracts with the Town and the newly created Southampton Town Housing Authority will allow LIHP to provide ongoing assistance with the affordable housing programs in Southampton Town.

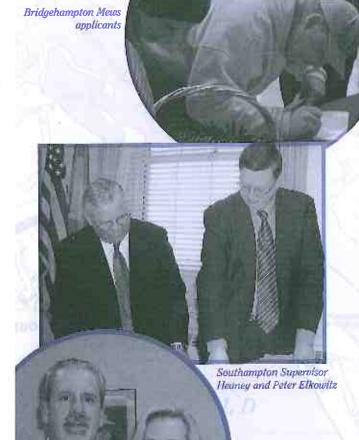
LIHP co-sponsored a Housing Summit in April with the Town and conducted a counseling workshop for the attendees. Supervisor Heaney spoke about the housing needs for all segments of the community and of the great need for specific housing programs and legislation to address the community's need. Supervisor Heaney and Councilman Dennis Suskind spoke with the many residents who came to learn more about the Town's program. Over 70 residents placed their names on LIHP's list for Bridgehampton Mews and/or future affordable programs that will become available.

#### TOWN OF SOUTHOLD

With the pressure of development constantly driving up the cost of land, building affordable housing is becoming more and more of a challenge on the East End. Southold Supervisor Josh Horton and the Town Board hosted a Housing Summit to bring together housing advocates, mortgage providers and the Town's Housing Office to speak with residents. Over 200 people crowded the school auditorium for information on affordable housing and to apply for any programs the Town would be implementing.

The Town Board voted to create inclusionary zoning code, one of the first towns in Suffolk County to pass such legislation. The code change requires any developments of five or more homes to set aside 25% of the homes for affordable housing. This will help to alleviate some of the pressure that large developments at market rate create; each large private development will now provide housing for working families in Southold.

With the encouragement and support of Supervisor Josh Horton, Pastor Lorraine DeArmitt spearheaded the establishment of the Southold Community Land Trust (SCLT). This new not-for-profit will use the creative approach that will remove the cost of the land from the overall housing price while helping maintain the affordability of the units that are built. The



SCLT Board Members - Southold Special Projects Coordinator Philip Beltz and Reverend DeArmitt Housing Partnership is working with the Town and the SCLT in developing housing and was, recently, recognized by the SCLT at its first board meeting for the assistance it provided.

#### VILLAGE OF PATCHOGUE

Mayor Paul Pontieri, of Patchogue Village, has a dream to bring renewed vitality into the Village. At one time, Patchogue Village's downtown district was where many Long Islanders went to shop. It was a vibrant downtown made up of small shops, restaurants and the famous family-owned Swezey's Department Store. With the expansion of strip malls and large box stores along major highway arteries, many downtown areas fell on hard times. Patchogue Village was negatively affected by this shift in buying patterns.

LIHP will be working with Pulte Homes and the Village of Patchogue to launch a major downtown revitalization program. This exciting redevelopment will consist of the construction of up to 80 town homes of mixed-income housing in a central location, close to public transportation and the Village's Main Street. Forty of the homes will be sold at market rate, twenty will be sold to applicants whose income is under 120% of the median area income, and twenty will be offered to applicants whose income is under 80% of the median area income. This income mix will provide affordable workforce housing and bring residents back to the downtown area, where they have convenient shopping and transportation. This development is an example of the "smart growth" principle: re-directing density and creating residential communities in pedestrian friendly downtowns.

LIHP is working with the Village to obtain low cost financing for both the acquisition phase and the construction phase of the development. Suffolk County will be providing funding for infrastructure development. Fannie Mae and LIHP met with the Village Mayor to discuss accessing the American Community Fund program for re-development. This program will provide low-cost financing for both pre-development and construction. With the increased cost of land and rising construction costs, LIHP must continue to bring multiple sources of funds to a development in order to make the homes affordable.



Southold Supervisor Josh Horton, Councilmen Thomas Wickham and John Romanelli listen to a presentation by CLT founder Reverend Lorraine DeArmitt



County Executive Steve Levy, Mayor Paul Pontieri and Peter Elkowitz

Village of Patchogue Trustee Gerard Crean, Peter Elkowitz, County Executive Steve Levy, Mayor Paul Pontieri, Legislator Brian Foley and Pulte Homes Vice President Mike Kelly at the announcement for the Village of Patchogue's Downtown revitalization development



LONG ISLAND HOUSING PARTNERSHIP 2004 ANNUAL REPORT

#### Long Island Housing Partnership, Inc. and Affiliates Combined Statements of Financial Position

	December 31,	
	2004	2003
ASSETS	-	
Cash	\$ 876,271	\$ 1,230,787
Receivables	483,070	575,910
Limited use assets	1,955,032	2,367,402
Capitalized project costs	4,656,076	1,542,935
· Prepaid expenses and other	123,639	167,617
Furniture, equipment, and leasehold improvements - net	146,845	174,335
Total assets	\$ 8,240,933	\$ 6,058,986
LIABILITIES AND NET ASSETS		
LIABILITIES		
Payables	\$ 3,860,111	\$ 885,017
Home buyers' deposits	98,132	-
Loans payable	2,271,614	2,828,564
Total liabilities	6,229,857	3,713,581
NET ASSETS		
Unrestricted	1,520,622	1,968,337
Temporarily restricted	474,954	361,568
Permanently restricted	15,500	15,500
Total net assets	2,011,076	2,345,405
Total liabilities and net assets	\$ 8,240,933	\$ 6,058,986

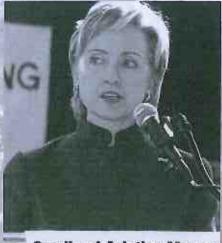
## Long Island Housing Partnership, Inc. and Affiliates Combined Statements of Activities and Changes in Net Assets

	Years ended <u>December 31,</u> 2004	2003
CHANGES IN UNRESTRICTED NET ASSETS		
SUPPORT AND REVENUE		
Contributions and grants	\$ 600,518	\$ 823,055
Receipts and government grants on transfer of homes	1,566,277	-
Technical assistance and mortgage counseling	498,676	586,802
Other revenue	126,062	141,428
Net assets released from restrictions	216,004	178,734
Total support and revenue	3,007,537	1,730,019
EXPENSES		
Project Costs and Program services	2,613,981	1,309,554
Supporting services	841,271	756,753
Total expenses	3,455,252	2,066,307
Decrease in unrestricted net assets	(447,715)	(336,288)
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS		
Grants	329,390	141,861
Net assets released from restrictions	(216,004)	(178,734)
Increase (decrease) in temporarily restricted net assets	113,386	(36,873)
DECREASE IN NET ASSETS	(334,329)	(373,161)
NET ASSETS, beginning of year	2,345,405	2,718,566
NET ASSETS, end of year	\$ 2,011,076	\$ 2,345,405

The above data has been condensed from the combined financial statements audited by Holtz Rubenstein Reminick, LLP, Certified Public Accountants of Melville, New York. Copies of the audited statements, including the auditors' unqualified opinion dated April 19, 2005, are available from the Long Island Housing Partnership, Inc. office upon request.

"I wrote a book, 'It Takes A Village,' on Long Island it takes towns, cities, villages, schools and counties"

-Senator Hillary Rodham Clinton

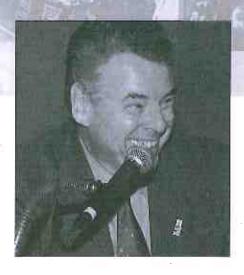


**Cradle of Aviation Museum** 

#### CHAIRMAN'S SYMPOSIUM

The Fourth Annual Chairman's Symposium positioned the Partnership as the prominent force in advocating and developing affordable housing on Long Island. With a focus on smart growth principles that can sustain quality of life in mature suburbs, the Symposium attracted over 800 participants, the largest attendance ever.

A documentary, by Emmy award-winning producer Ron Rudaitis, concentrated on four main areas for discussion: Transportation, Environment, Economic Development and Revitalization. Senator Hillary Clinton and Congressman Peter King moderated a distinguished panel of experts discussing today's challenges to growth and development. Bruce Katz, Vice President of the Brookings Institute and founding Director of the Brookings Metropolitan Policy Program, presented a preview of the Institute's study on Suburban Revitalization. Nassau County Executive Tom Suozzi presented his "Housing Plan for New Suburbia" and Suffolk County Executive Steve Levy spoke of his commitment to workforce housing in Suffolk.





From top: Senator Hillary Rodham Clinton, Congressman Peter King and Congresswoman Carolyn McCarthy



Peter Klein LIHP Chairman of the Board



Nassau County Executive Tom Suozzi, Peter Elkowitz and Diana Weir

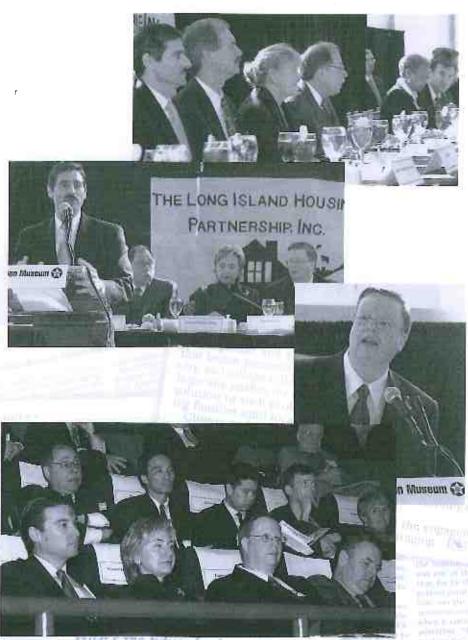


Senator Hillary Clinton and LIHP Board Vice-Chairman



John Benevento, Senior Vice President and Group Manager of Washington Mutual and Allen Gomez, Vice President and Corporate Giving Manager of Washington Mutual with

Senator Clinton, the luncheon's keynote speaker, announced new legislation, the "Suburban Core Opportunity Restoration and Enhancement Act (SCORE)," which will help finance revitalization initiatives for the nation's aging suburbs. Senator Clinton will introduce the SCORE legislation in the Senate and Congressman King will co-sponsor the legislation with Congresswoman Carolyn McCarthy in the House of Representatives. Since Long Island is the nation's first suburban area, it will be a testing ground for the new policy.



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eveloper Michael Jacob, left, shows Long Island Housing Partnership project manager Mike Willer and Nassau County Executive Thomas Suozzi plans for affordable homes in Inwood.

housing gair

EWRITER

doyed by a poll that shows Islanders are increasingly tive to affordable housing ets, both county executives ised to push ahead with ost housing initiatives at Ill out yesterday of the 2005 Island Index report.

projects even if they in one mile of their l

Taken together ings suggest . . . tha of opportunity has said Carrie Meek the director of the L Index. "There is now about the nat housing problem no Island, and there's a e steps tha

he problem County

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STAFF Hw

day un ing lot able ho develop

Look at those who able housing youngste low-paying job; teach e firemen; gran

'Affordable housing isn't just a in Patchogue concept or a sound bite in Islip Town-it's a reality thanks to the will get 80 housing units efforts of all local levels of government idea from Suffolk County Executive

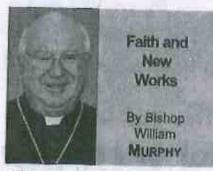
arce housing commission: Ask all the and organizations such as the Long suggest sites for homes that working then, when Patchogue came up with a

Island Housing Partnership."

itical issue. Now, with the naming of the Islip Town Supervisor Pete McGowan

### The Long Island Housing Partnership

ast week I finally had an opportunity o visit and attend a meeting of the ong Island Housing Partnership. This an extraordinary collaborative effort nat brings together community leaders, anks and contractors as well as hurches and charitable groups, all ommitted to expanding the housing ock available for first-time buyers and thers who do not have the equity to trehase homes on Long Island without ome extra help from outside sources. he Diocese of Rockville Centre has en a proud participant in this work nce its beginning, thanks to Bishop



and buy homes in the villages and towns where they have grown up. Thus the young members of the workforce as well as the new one

In Huntington Statio OYSTER BAY units were made affe program of the Towr of them further subsi York State funding. two- and three-bedro between \$101,000 ar Islip, Brookside Mev family duplexes, eigh for seniors and three houses. The subsidize the houses was \$116.

The Catholic Ch

OK for is likely

## Affordable housing gets Suffolk li

AFFORDABLE, From Page 1A

"Open Space Bond Campaign Survey" to Suffolk County's Workforce Housing Commission last week, Wieboldt said that 54 per-

cent of those polled believe . "arraviding more affordmissioned by LIBI, a lobby group for real es-

"This is an issue that has taken on a life tate developers. of its own as more and more people are af-

fected," said Mitch Pally, vice chair of legislative affairs for the Long Island Association and a member of the county's commission, on the

density in some areas "so that homes can be built on smaller lots in order to reduce land costs and housing prices." Forty-six percent of respondents said no; 45 percent

 Nearly all of those polled – 92 percent - said that the cost of housing in Suffolk is too high, and 26 percent attributed the high prices to increased demand and unnercent said it's be-

## Lasing

## Builders Say Affordable Homes Are Needed, Now

As Housing sts Rise,



older the senior he shorter the they'll need ioney, the more e a line of t is."

- Lynn Law, director of ucation and counseling at the Long Island Housing Partnership

ULU LU IN

Long Island has become the least fordable place to live on the ist Coast, according to a buildg industry advocacy group, and eds a mass influx of moderately feed housing if its residents are ling to escape a "housing crisis" at will drive future generations vay from the area.

the National Association of ome Builders and the Wells Fargo ousing Opportunity Index, which impares average house prices with iterest rates and income levels to teate a "purchasing power" rating r residents of different regions the country, rated Nassau and fulfolk counties 35 out of 35 regions ch the East Coast in 2004 and 151 cut of 162 regions nationwide, zehind only parts of California.

According to Long Island Builder's astitute Executive Vice President ob Wieboldt, low- and middlevicome families need large numtlers of more affordable housing finits or most of the younger and terrure generations will be forced to Those off Long Island, Mr. Wieboldt the only way to bring down the cost of housing is to allow more density, which allows you to split up the cost of land per unit."

If costs are not brought down, Mr.

Wiebo familie to sett in Sor near \$ that fu largely ing ma redeve

the aff By Ct house eral b said. F tend t

force

ffordable nsferred By Islip

of lane By James Montalto

slip Town Supervisor Pete McGowan and town board members have unanimously approved the transfer of 10 on str properties from the town of Islip Commu-"Lor nity Development Agency to the Long way | Island Housing Partnership. Five of these properties are in Brentwood, three are in Mr. W Bay Shore and two are in Ronkonkoma.

According to Paul Fink, executive director of the town of Islin's Community

onstruction Housing oll Finds

ROBERTSON

y, civic groups and polning that the rise in hor and is a dire problem, th to live on the Island a

able housing

NICK ANASTASI

IGE - When a rando: olk County voters wer they believe their chi able to afford to buy unty, 70 percent said no

OSSON int by the

A. CASTILLO

tive-born workers to the work force, a 44-percent increase. That growth is now over. In the next 20 years, there will be ditional native-born the work areas covered.

According to the most recent Census Bureau figures, rather than losing only 40 people in the 20-34 age group during that period, Long Island, in fact, lost 12,108 people. We also lost anong in the 35 to 44 year

sponsor of the Long Island Index, recently conducted a survey of Long Islanders to supplemen

of the Inde that 89 per dents said young per

Cheers for Patchos

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from the II The mayor wants affordable hou

officials yestertails of a hous-30 new affordgated Melville

for Villages West being developed sociates in Paby "We're hoping will follow our our pany president su

"Long Island showed America the way to provide affordable workforce bousing after World War II, it's time we do it again."

white, the future looks in working families ca boost from Suffolk Co the for other municipa evy's commission on w IMES MILLON

LIBI Vice President Bob Weiboldt

: AFFORDABLE HOUSING

ie little town that could

require a large down payment, c counseling and specific inform about what types of housing mig

#### Board of Directors

This year the Board of Directors has been extremely active in helping to shape and direct the growth of LIHP. The Membership and Fundraising Committee guided this year's successful Chairman's Symposium and Annual Meeting. The Suffolk and Nassau Development Committees participated in directing new developments in both counties.

The Strategic Planning Committee explored methods of maintaining the stock of existing and future affordable housing. They explored many alternatives and presented two options. The first was a model for subsidy recapture and the second was the establishment of a Partnership Community Land Trust (CLT). The CLT allows the flexibility of maintaining ownership of the land in a development, while still providing homeownership for families. This concept is helping communities in other areas of the country maintain affordability.



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PDK Development, Corp



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\*Directors of the Bay Shore Partnership Housing Development Fund Company, Inc. (BSPHDFC)



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Jacqueline O'Garrow Fannie Mae



Elizabeth Custodio HSBC Bank USA



Donald Fiore IBEW, Local 25



Patrick G. Halpin Institute for Student Achievement



Elliot Hobbs JPMorgan Chase



David J. Manning KeySpan Corporation



Matthew T. Crosson Long Island Association



Joseph E. Mottola Long Island Board of Realtors



Charles Mancini Long Island Builders Institute



Robert Wieboldt Long Island Builders Institute



Reverend Thomas W. Goodhue Long Island Council of Churches



William S. Davidson Long Island Power Authority



Dr. Drew Bogner Molloy College



Andrea Rothchild Newsday

Photo Not Avaliable

James Carpenter New York Community Bank



Denise D. Pursley Counsel Nixon Peabody LLP



Geoffrey Serota Serota Properties



Dr. Calvin O. Butts III SUNY at Old Westbury



Peter A. Perticone Washington Mutual



Howard Gross Counsel Weinberg, Gross & Pergament LLP

#### **COUNSELING AND EDUCATION PROGRAMS**





Guest speaker Attorney John Howard Lynch at the First Home Club class taught by LIHP's Lynn Law

#### HOME EMERGENCY MORTGAGE ASSISTANCE PROGRAM (HEMAP)

The HEMAP program allows LIHP to help homeowners who find themselves in a monetary crisis, where they could lose their homes due to circumstances beyond their control, such as unexpected illness, job loss or other temporary setback. To date, six families have been able to remain in their homes through the HEMAP assistance program. Five of the six families have already repaid their loans and the sixth is making on-going payments.

#### DEFAULT AND FORECLOSURE PREVENTION COUNSELING

Homeowners who are facing default on a mortgage can avail themselves of this HUD counseling program. The initial counseling session focuses on determining the amount and extent of the default, cause of the default and whether there is a reasonable possibility that the mortgage holder would be able to bring the account current. If it appears that the account can be brought current, the counselor works with the client and the mortgagor to arrange a mutually agreeable and realistic payment plan. Over the past year, LIHP counseled a total of 171 homeowners to prevent foreclosure.

#### FIRST HOME CLUB

First Home Club, funded by Federal Home Loan Bank, continues to be a popular and effective counseling tool for many of our clients. Potential homeowners learn about the ins and outs of purchasing and financing a home. Every facet of the home-buying process is highlighted up to and including the mortgage, the contract signing and the closing procedure on a home. They also get counseling on life as a homeowner after they are settled in and they learn about their home finances, upkeep and the tax benefits of homeownership. Forty-six clients have graduated this past year from First Home Club classes.

#### DOWN PAYMENT ASSISTANCE

Through our contracts with the Town of Babylon and Nassau County, LIHP administers the Down Payment Assistance Programs. Income eligible candidates can receive monetary assistance when they purchase a home that meets the price guidelines. The Down Payment Assistance Programs assist first time homebuyers with and average of \$10,000, which many times makes the difference in whether or not a person can purchase a home. In the past year, Nassau County has assisted 24 first-time buyers, and in the Town of Babylon 18 homebuyers closed on their homes with this assistance. Since its 1997 inception in Nassau County, over 500 families have been helped and over \$5 million dollars have been spent



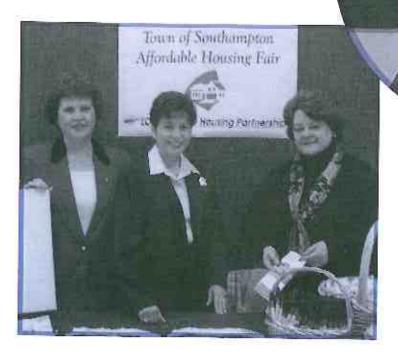
#### MORTGAGE COUNSELING

Since 1995, LIHP's mortgage counseling program has helped over ten thousand clients achieve the dream of home ownership by providing and facilitating a variety of financing options for the homes they are about to purchase. Through the New York Mortgage Coalition, made up of our many banking partners, a large variety of mortgage products are made available to qualified homebuyers. Pre-purchase counseling helps families prepare for homeownership and our program continues to assist Long Islanders achieve their dream of homeownership. In 2004, LIHP counseled 628 prospective first-time homebuyers and the dollar volume for submitted loans was over \$12,000,000.

#### **EMPLOYER ASSISTED HOUSING**

The lack of affordable housing has a major impact on employers who are seeking to hire workers from the area, or to attract employees from out-of-state, where the cost of housing is usually lower than on Long Island. LIHP is working with employers such as: North Shore Long Island Jewish Health Systems, Association for the Help of Retarded Children (AHRC) and St. Francis Hospital, in Nassau County, and with Our Lady of Consolation and Maryhaven Center of Hope, in Suffolk County.

These employers offer a monetary benefit to their employees. The monies can be augmented with additional funds from the county, state and/or federal government. In the last twelve months, the Employer Assisted Housing Program helped clients purchase co-ops in Freeport and East Meadow, homes in Wantagh, Lake Grove, Middle Island, Wyandanch, Shirley and Sound Beach to name a few.





#### Jim Morgo Testimonial Dinner



#### LIHP Members

#### BUSINESS

4C Tech, Inc. Albrecht, Viggiano, Zureck & Company, P.C. All Suffolk Plumbing Contractors, Inc. Alvin Benjamin & Affiliates American Land Services Around the Clock Staffing, Inc. Avalon Bay Communites, Inc. Bee Ready Fishbein Hatter & Donovan, LLP Beechwood Organization Blue Sea Construction Corp. Breslin Realty Development Corp. Burke & Burke, Esquires, P.C. Catholic Health Services of Long Island Certilman Balin Adler & Hyman, LLP Cherokee Northeast Chicago Title Insurance Company Community Preservation Corporation Country View Properties, Inc. Cullen and Dykman Bleakley Platt, LLP Davis & Prager, P.C. Datre Custom Builders Daytree Construction Company, Inc. EMJ Construction Consultants, Inc. Enviro-Test, Inc. Eschbacher Engineering, P.C. Executive Towers at LIDO, LLC Fairhaven Properties Inc. Farrell Fritz P.C. Fischbein Badillo Wagner Harding FPM Group, LTD Freudenthal & Elkowitz Consulting Group

Gary J. Bruno, Architect P.C. Global Consultants Direct Good Samaritan Hospital Medical

Center Griffon Associates, Inc Harbour Club, LLC Home Choices LLC

J.E. Levine Builder, Inc. Jobco Incorporated

John Howard Lynch, Esq.

Joseph D. Monticciolo, Housing **Consulting Services** 

KeySpan Energy King Kullen Grocery Co. Inc.

Klar Organization Knockout Pest Control, Inc.

L'Abbate, Balkan, Colavita & Contini, L.L.P.

Land Design Associates Liberty Title Agency, LLC Long Island Power Authority Margolin, Winer & Evens LLP Marks Paneth & Shron, LLP Meyer, Suozzi, English & Klein, P.C. Michael P. Chiarelli Engineer, P.C. Mill-Max Mfg. Corp.

Mincone & Mincone, P.C.

MJCL Architects LLP Mohring Appraisals Murtha Construction, Inc. Nassau Suffolk Lumber Supply National Land Tenure Co., LLC NIA Abstract Corporation Nixon Peabody, LLP Northrop Grumman Corporation Orchard Park Ornstein Leyton Co. P.C. Richard & Son Park Ridge Organization PDK Development Corp. Petrigliano and Petrigliano, LLP Pulte Homes of New York, Inc. Riverhead Building Supply Corp. Russell A. Weber Esq. S.B. Bowne & Son Saccardi & Schiff, Inc. Safe Harbor Title Agency Ltd. Serota Properties Silverberg & Goodman, LLP Sité Selection Advisory Group, Inc. SKA Marin Slant Fin Corp. South Shore Waste Corp. St. Gerard Printing Stephen J. Brookmeyer, Esq. Sterling & Sterling Inc. Sterling Floor Designs, Ltd. Suffolk Transportation Service, Inc. TFG Equities, Inc. Treiber Group, LLC Tilles Investment Co. TNS Dev Grp Ltd/ Great American Construction Corp Town of Islip Economic Development/IDA Trammell Crow Residential Twomey, Latham, Shea & Kelley, LLP V. Calvosa Inc. Verizon Community Affairs

#### **EDUCATION**

Vista Land Services

Vytra Health Plans

Watral & Sons, Inc.

Alliance for Excellent Education Brookhaven National Laboratory Delta Sigma Theta Sorority, Suffolk County Alumnae Faculty Association of Suffolk Community College Hofstra University Institute for Student Achievement Long Island University Molloy College SUNY at Old Westbury SUNY at Stony Brook Touro Law Center

Weinberg Gross & Pergament, L.L.P.

#### FINANCE

Apple Bank for Savings Astoria Federal Savings & Loan Association Bank of America Bank of New York Bank of Smithtown Bethpage Federal Credit Union Bridgehampton National Bank Citibank, N.A. Commerce Bank, N.A. Continental Capital Corp. First National Bank of Long Island First Sterling Financial, Inc. Flushing Savings Bank GreenPoint Mortgage Guaranty Residential Lending Homestar Mortgage Services HSBC Bank USA Independence Community Bank J.P. Morgan Chase Long Island Commercial Bank M&T Bank New York Community Bank North Fork Bank Ridgewood Savings Bank State Bank of Long Island Sterling Equities, Inc. Suffolk County National Bank Suffolk Federal Credit Union Titan Financial Services, Inc. United Guaranty Residential Washington Mutual

#### LABOR

**IBEW Local 25** Long Island Federation of Labor, AFL-CIO RWDSU Local 338

#### MEDIA

Newsday, Inc.

#### PROFESSIONAL

Hauppauge Industrial Association Huntington Chamber of Commerce Long Island Association Long Island Board of Realtors Long Island Builders Institute Oil Heat Institure of Long Island

#### RELIGION

Catholic Charities - Diocese of Rockville Centre First Baptist Church of Bay Shore Long Island Council of Churches



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